



# On the Road With Beitler

A GUIDE TO BEITLER'S SHIPPING & WAREHOUSING SOLUTIONS



# So, You've Got Something to Ship. **Now What?**

Maybe your product is finally ready for market after years of preparation. Perhaps your company is expanding into new markets for the first time and needs to scale its shipping operations.

Whatever the case, navigating logistics is your biggest challenge. **Without the proper solutions, a product in transit could end up:**



Lost or Stolen



Spoiled



Damaged



Displaced



Obsolete



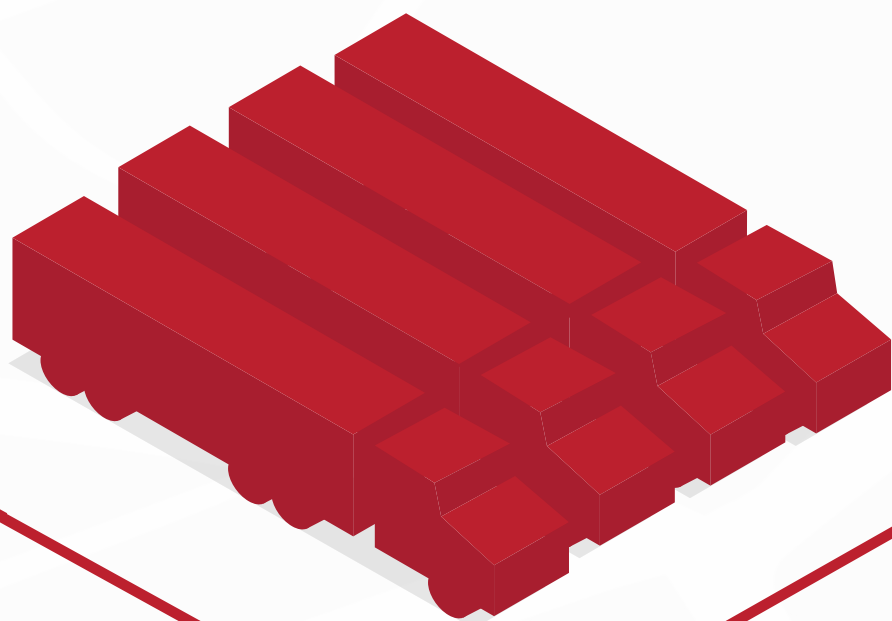
Delayed

## Did You Know

For certain markets, our fleet has been delivering the exact same product since 1917 — **more than a hundred years running!**

## The Beitler Family of Companies Have You Covered

For more than a century, Beitler Companies have supported businesses like yours with end-to-end shipping and storage solutions to get your product closer to final customers and keep your safety stock secure. Today, we operate with an extensive transportation infrastructure that spans the nation with full-service facilities in **Pittsburgh, Fort Worth, Columbus, and Cleveland**, and a vast regional service area in between.



Take a Ride With Us 

## Did You Know?

The average tenure for our retired employees is a whopping 30 years. Our current longest-running tenure employee has been with us **46 years and counting!**

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Your business is unique, and so is your product. Getting it from point A to point B on time and on budget demands a suite of tailored solutions. The Beitler companies offer you the means to do just that. **Let's say you need to...**

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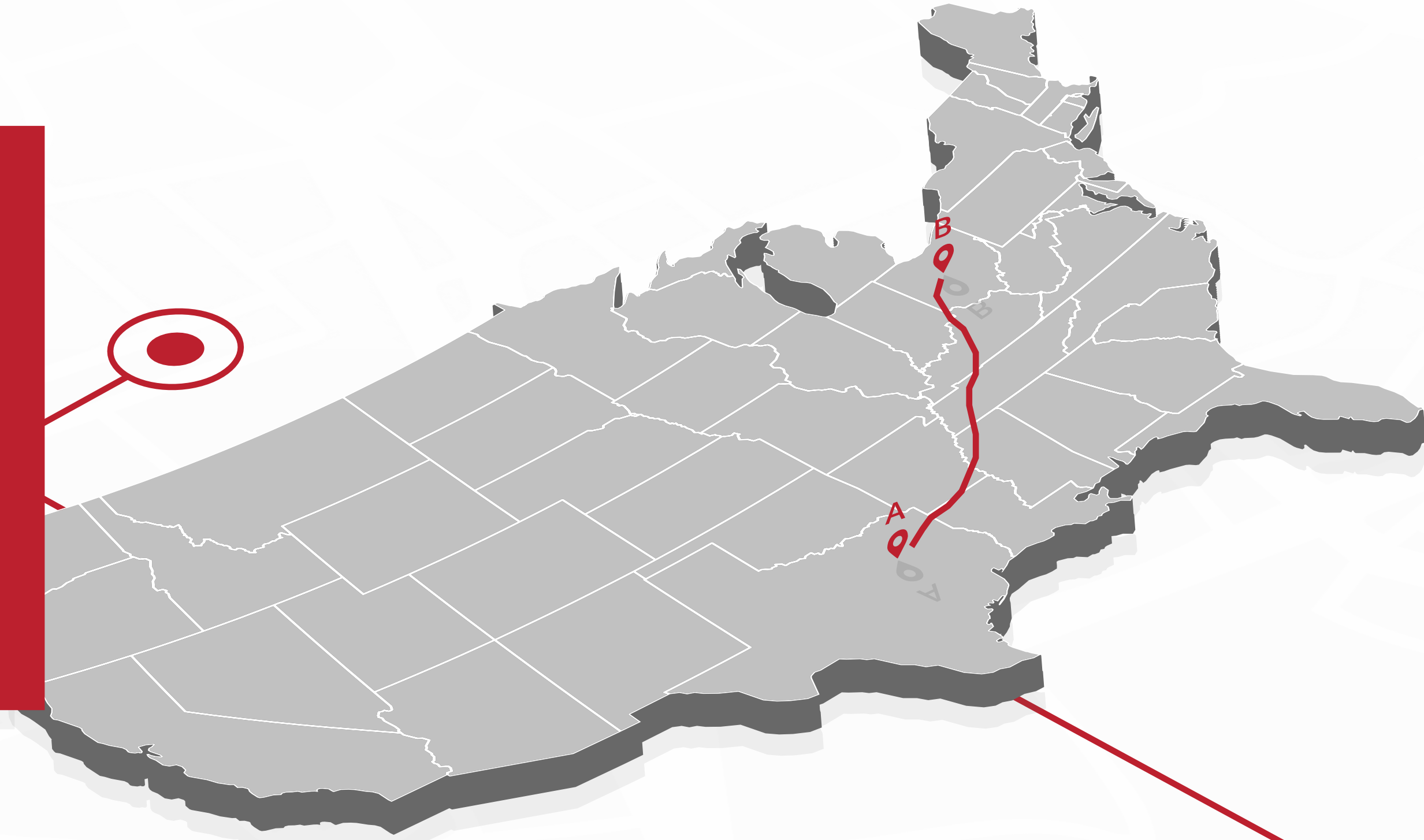
## STORE PRODUCT UNTIL NEXT SEASON

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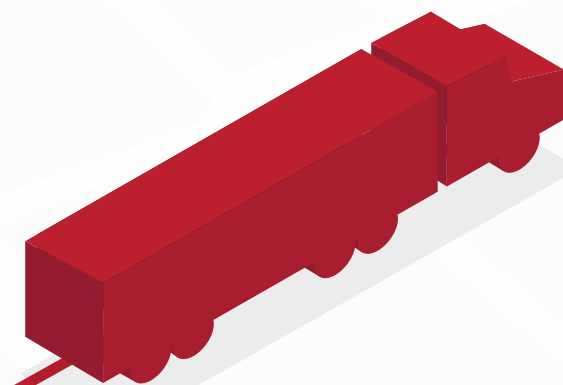
# Regional In-House Full Truckload (FTL) Solutions

- ✓ **Cost Efficiency** — Lower per-unit shipping costs for bulk loads
- ✓ **Extended Reach** — Vast regional service area over a 200+ mile radius
- ✓ **Quality Control** — In-house drivers and company-owned vehicles
- ✓ **Accountability** — Real-time tracking and regular updates on the road



## Did You Know?

Roughly **49% of the entire US population** lives within 11 hours' driving distance from our warehousing location in Columbus.



## Your Product on the Move

**"I NEED TO GET MY PRODUCT FROM POINT A TO POINT B"**

So you need to move your product. More importantly, you need to move it safely and efficiently if you're going to protect both your reputation and your bottom line. With trained and vetted drivers and a company-owned fleet of well-maintained vehicles, the Beitler companies offer the most dependable full truckload (FTL) services you'll find.

Whether you're shipping near Pittsburgh, Columbus, Fort Worth, Cleveland, or across any of our touchpoints throughout Ohio, West Virginia, New York, Indiana, and Kentucky, you can count on Beitler.

## Did You Know?

In 1917, our original fleet comprised just four teams of horses.

Today, we run an entire fleet of high-security tractor trailers.

# Regional In-House Less-Than-Truckload (LTL) Solutions

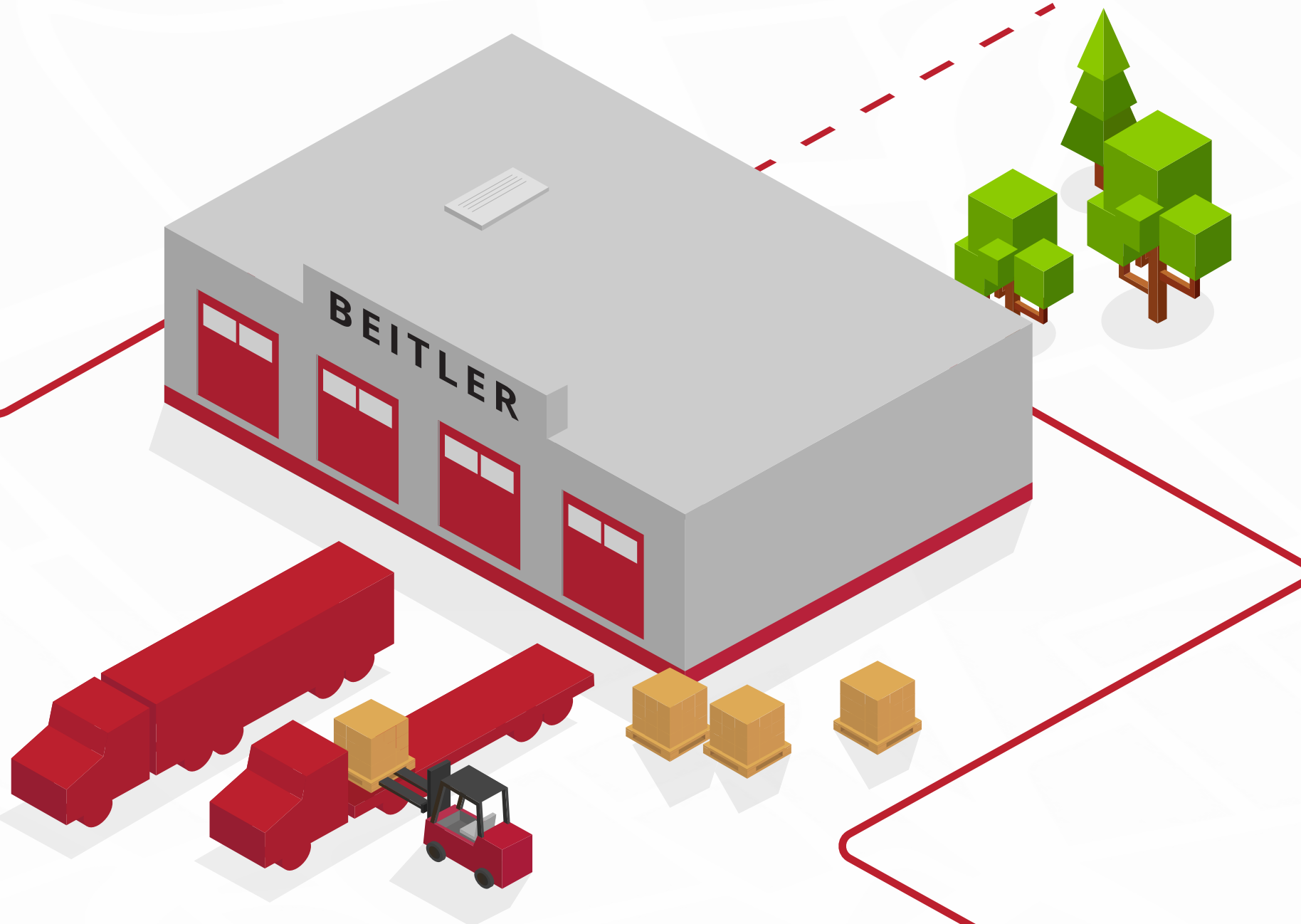
- ✓ **Cost Savings** — Only pay for the space your product needs
- ✓ **Flexible Scheduling** — Busy regional routes empower faster turnaround
- ✓ **Safe Handling** — Your product is handled exclusively by trusted experts
- ✓ **Timeliness** — We schedule shipments efficiently for your convenience

## “Wait, what if I...”

### “...DON'T HAVE ENOUGH FREIGHT TO FILL A TRUCKLOAD?”

For the times when your shipping volume can't justify the cost of a full truckload, Beitler's less-than-truckload (LTL) services can get your product where it needs to go without breaking the bank. Your packages are handled only by trusted personnel trained in Beitler's rigorous standard operating procedures.

Wherever your product needs to go, Beiter has the infrastructure to get it there with the same security and efficiency we always provide. **We handle the complicated logistics so you don't have to.**



# Specialized Solutions



“Wait, what if I...”

“...NEED SPECIALLY CONTROLLED OR EXPEDITED SHIPPING?”

**Products come in all shapes and sizes** — you shouldn’t have to limit your capabilities just because your product has specific shipping needs. Whether it’s temperature control, time sensitivity, or something else entirely, Beitler can offer the tailored solutions you’re looking for.

When time is of the essence, our expedited services can move your product by road or air. For sensitive products, our fleets include temperature and humidity-controlled vehicles. And, for the all-important final mile, we provide real-time tracking to keep you informed about your shipment.







# National BLS Shipping Solutions

- ✓ **Greater Distance** — Ship across the nation and into Canada
- ✓ **Flexibility** — Trusted carriers for virtually any volume, timeline, or distance
- ✓ **End-to-End Solutions** — Includes cross-docking and pool distribution
- ✓ **Efficiency** — Comprehensive lift-gate and delivery window capabilities
- ✓ **Simple Scalability** — Adaptable options for your expanding business

## “Wait, what if I...”

**“...NEED TO SEND MY PRODUCT BEYOND THE REGIONAL SERVICE AREA?”**

Beitler’s regional service areas are vast, but some shipments need to go further. If shipping beyond the region leaves you feeling out of your depth, Beitler has the answer. Through partnership with our sister company, Beitler Logistics Services (BLS), we connect you with an expansive network of Beitler-approved carriers with the means to move your product across the nation.

As a non-asset logistics provider, BLS offers the same attention to detail you expect of the Beitler companies nationwide. We even offer options for **cross-docking, pool distribution, and third-party warehousing.**

# “Wait, what if I...”

## “...NEED TO POSITION MY INVENTORY FOR FASTER DELIVERY?”

**We get it — some products need to move quickly.** By placing inventory strategically near key markets, Beitler shortens your lead times and empowers you to adapt to anything, from unexpected weather to spikes in demand. With more than 900,000 square feet of high-security storage space, we'll keep your inventory safe until it's ready to ship out.

With company-owned locations in **Pittsburgh, Fort Worth, Columbus, and Cleveland**, Beitler offers flexible storage solutions that few can compete with.



### Product Integrity

Controlled conditions for suitable long-term storage



### Availability

900,000+ square feet of functional, flexible space



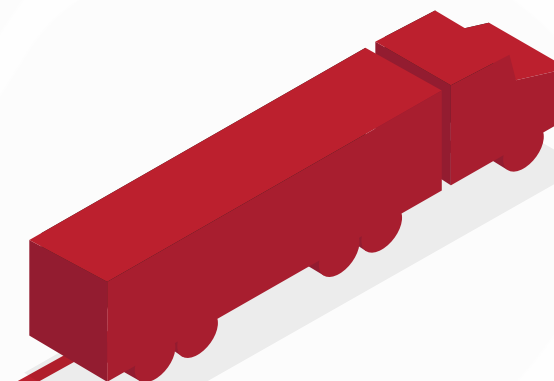
### Confidence

Company-owned facilities for storage you can count on



### Peace of Mind

RFID access, CCTV surveillance, and vetted staff



## Did You Know

During World War I, the U.S. government took over the railroads for wartime logistics, creating an urgent need for local storage — and so, **Beitler Warehousing was born.**



# “Wait, what if I...”

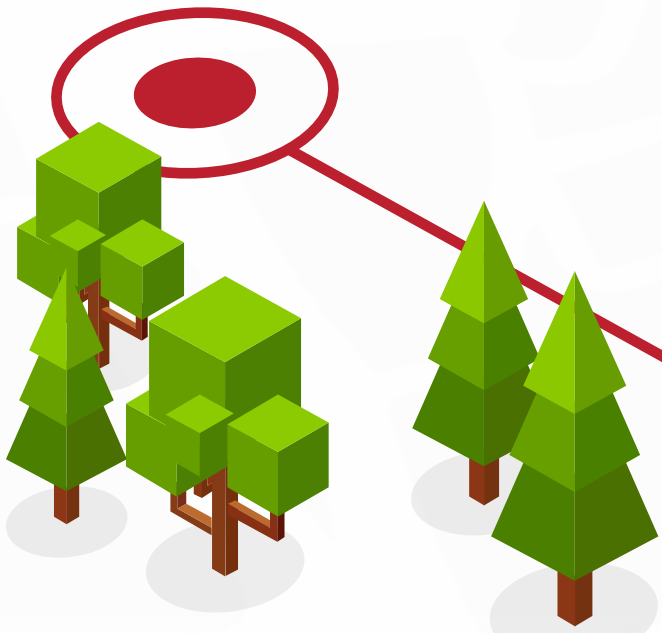
## — TRUST US. WE CAN HANDLE IT.

After more than 100 years, W.J. Beitler is still the most trusted name in logistics. A century of business means our methods are proven, our reputation is sound, and our future is secure.

The Beitler companies offer you the benefit of century-long stability and all the experience that comes with it. Our solutions, our equipment, and our personnel are all hand-picked and tailored to serve the same mission: **to deliver exceptional quality while we deliver your shipments.**

### Did You Know?

As one of the oldest teams in the nation, W.J. Beitler’s DOT number is just 345. For perspective, the DOT number of Beitler Final Mile (2019) is **3327586!**

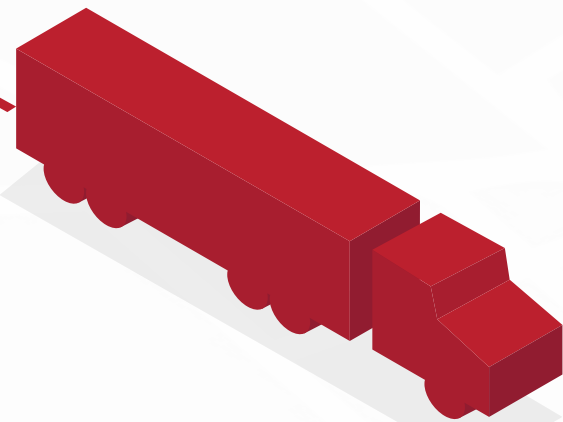


Take It From Our Customers

★★★★★  
“EXCELLENT PEOPLE.  
EXCELLENT SERVICE.”

“ALWAYS A PLEASURE TO  
GO THERE, DAY AND NIGHT.”

“I APPRECIATE THE QUICK  
SERVICE, THIS IS HOW IT  
SHOULD BE.”



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